



## The Secret of My Success

# SESSION SPONSOR



**Greenfield Metal Systems has a full-service fabrication facility onsite. Because our production is in-house, we can exceed the demands for production fencing that the construction industry requires. Our mission is to provide our customers with reliable, sustainable and economically priced wall systems. We are bringing fencing to the next generation.**

<http://www.greenfieldfenceinc.com/>

**Sponsor Attendees:**

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## **The Secret of My Success**

### **Northern California Panel**

Joe Price, CACM, CAMEx, Powerstone Property Management  
Kumar Raja, Esq., Beaumont Tashjian  
Sue Hawks McClintic, Esq., CCAL, Epsten, APC

### **Southern California Panel**

Joe Price, CACM, CAMEx, Powerstone Property Management  
Cang Le, Esq., Tinnelly Law  
Sue Hawks McClintic, Esq., CCAL, Epsten, APC

**You can survive: Your goal is to Thrive!**

How are you going to TAKE CONTROL of your day?

**What you do outside of the office affects how you perform and cope during your workday.**

Unplug! Decompress!

**Investing time to save time.**

“If you don’t have time to do it right, when will you have the time to do it over?”  
— John Wooden (Legendary UCLA Basketball Coach)

**You should not be reinventing the wheel.**

The answers and resources likely exist at your fingertips! It’s OK to ask for help.

**Understand your role as Community Manager.**

**The Value of Industry Resources: Network and Learn**

We want you to succeed!

**You will make mistakes: Use mistakes as an opportunity to learn and grow!**

“I never lose. I either win or learn.”  
— Nelson Mandela (Civil Rights Activist)

**Develop your OWN professional style.**

**Believe in yourself: There is NO ONE like you!**

**Enhance your education.** CACM offers a course on Conflict Resolution for Community Managers (CMM220). It’s developed specifically to help managers diffuse everyday HOA conflict situations, this course teaches the different approaches to conflict resolution and specific techniques to use with various difficult personalities and groups. You will leave this course feeling confident that you can manage any communication challenge -- from an irate homeowner to a contentious board meeting.